



A CAREER IS FINDING JUST THE RIGHT PATH FOR YOU FROM AMONG MANY OPTIONS.

You are important to us. The cornerstone of our success is from the creativity and motivation of our approximately 2,400 employees worldwide at 74 locations. Storopack is a global leader/specialist in developing and producing protective packaging and technical molded parts. We encourage our employees to be decisive even in challenging situations by empowering them to make a difference helping the company grow positively and profitably.

We are looking to recruit a dynamic and results orientated Business Development Manager (m/f/d) to work within our UK Sales team.

BUSINESS DEVELOPMENT MANAGER (M/F/D)

YOUR SKILLS:

- ▶ Demonstrated results in identification, negotiation and closing of new business accounts
- ▶ Ability to communicate, present and influence credibly and effectively to stakeholders at all levels
- ▶ Experience in consultative selling and delivering client-focused solutions

WE OFFER:

Storopack will provide comprehensive guidance, support, and ongoing training relevant to the role. This is a varied and challenging position, and we look forward to receiving applications from our dynamic and dedicated team.

YOUR RESPONSIBILITIES:

- ▶ Identify, qualify and convert new customer opportunities by leveraging multiple lead generation channels and building relationships with key decision makers
- ▶ Research target industries, and develop strategies to penetrate new markets
- ▶ Achieve sales targets in terms of closed accounts and ongoing pipeline
- ▶ Adherence to CRM practices maintaining accurate and timely data

WE LOOK FORWARD TO RECEIVING YOUR APPLICATION AND DEADLINE FOR APPLICATIONS IS FRIDAY 14TH AUGUST 2026:

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